**RAHUL SHUKLA**

**H. No. 655, PASCHIMPURI COLONY, SIKANDRA, AGRA (U.P.)**

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**Mobile No. +91-7417973328, 08126123052**

**CAREER OBJECTIVE:**

**Realize my strengths and potential as a responsible employee in a well organized organization and hence can develop myself aiding to the growth of the organization. Also to try and give maximum output to establish myself as a high performing asset of the organization where I can and also as a team work.**

**CAREER SUMMARY:**

* Experienced and result-oriented professional with **FOUR YEARS of COMMERCIAL VEHICLE** financing experience.
* Experience of working with dealers, brokers & DSAs.
* Expertise in market research, customer selection & business development.
* Experience of handling large portfolio for sales, collection & recovery.

**KEY STRENGTHS:**

**BUSINESS DEVELOPMENT**

* Identifying prospective clients, generating business from new clients and developing them to achieve consistent profitability of organization.

**SALES PROMOTION**

* Sales promotional activities for enhancing awareness & visibility about launch new product in entire market with dealers across entire region.

**COLLECTION ACTIVITIES**

* For achieving target of collection through regular follow ups with the customers.

**PERSONALITY TRAITS:**

* Excellent communication and interpersonal skills.
* Excellent problem solving skills.
* Team-focused and goal oriented.
* Leadership skills.

**PROFESSIONAL EXPERIENCE:**

**CURRENTLY EMPLOYED IN SHRIRAM TRANSPORT FINANCE COMPANY**

**SENIOR PRODUCT EXECUTIVE FROM 1ST JULY 2011**

**PRODUCT MANAGEMENT**

* Overseeing the entire Sales & Collection efforts of all segment vehicles in the assigned territory.
* To achieve assigned primary targets of sales & collection.
* Responsible for recovery from NPA.
* Organize the sales brand promotional activities with dealers of the entire territory.

**EDUCATIONAL QUALIFICATIONS:**

* **B.A. from Agra University in 2007.**
* **H.S.C. from in 2004.**
* **S.S.C. from in 2001.**

**COMPUTER SKILLS:**

**ADCA (Advance Diploma in Computer Application)**

**PERSONAL PROFILE:**

**NAME : RAHUL SHUKLA**

**FATHER’S NAME : MR. KAMESHWER NATH SHUKLA**

**DATE OF BIRTH : 3th December 1983**

**NATIONALITY : INDIAN**

**MARITAL STATUS : Married**

**LANGUAGES KNOWN : Hindi, English**

**DECLARATION:**

**I hereby declare that the above particulars are true and correct to the best of my knowledge and belief and in the event of any information being found false or incorrect, my candidature will be liable to be canceled.**

**DATE :**

**PLACE :Agra (RAHUL SHUKLA)**